

Software Development Services: Statement of Capability



What We Do

We offer a complete suite of integrated technology solutions. We focus on three service disciplines; strategy, development and creative design. All three are crucial elements of our engagements and work in concert to plan, design, build and implement the most comprehensive solutions for a client's business and technology needs.

How We Do It

We deliver software solutions by leveraging our unique offshore business model to the benefit of our client. A flexible approach to project development allows our clients to take advantage of all of our global resources:

- Application hosting in our DC based data center
- Complete outsourcing of product development
- U.S. based Project and Technical Managers
- Development centers in India

Through our proven offshore software development process we have enabled our clients to dramatically reduce the software development life cycle costs up to 50%.

What Sets Us Apart

We provide our clients with significant competitive advantages: the ability to mitigate technology risk, accelerate time-to-market and reduce overall costs.

Proven Software Delivery Process

Our unique software delivery process focuses on product development, best practices, global collaboration and delivery excellence

Client Satisfaction

We exceed our client expectations. Our ability to demonstrate and deliver clear ROI advantages in every phase of the customer life

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Impac Systems is a 20-year old Houston based company specializing in IT solutions. We have a software development division, Astegic, located in Falls Church, VA. Our organization enables our customer organizations to generate immediate and sustainable value by delivering innovative solutions by leveraging the power of technology. We provide custom software services with a creative development flare to companies of all sizes.

Our Value Proposition

Our staff of technology experts will need to understand your business. We'll assess your needs and anticipate future developments in your industry. We provide our clients with significant competitive advantages.

- Ability to mitigate technology risk
- Accelerate time-to-market
- Substantial cost reduction
- Fast, reliable integrated solutions
- Virtual extension of your own operations
- Technology expertise
- Customized solutions
- Innovative and sophisticated applications
- Seamless transitions
- Real time response to inquiries and service requests
- Infrastructure enhancements
- Best of breed applications

Pricing Models

We offer competitive and flexible pricing models that are tailored to meet our client's specific requirements. We work with our clients to determine the most appropriate contract for either a single or an ongoing engagement. Our clients may choose from Fixed Price (FP) or Time and Material (T&M) contracts.

Pricing Models

Primarily aimed at clients with specific requirements and a welldefined project plan, this execution model ensures delivery of the project within a pre-scheduled time frame and at a pre-negotiated (fixed) cost to the customer.

Time & Materials (T&M)

This is a contractual arrangement based upon the number of engineers (with specific skill sets) required and a general time frame for the project. When it comes to long term projects, development or sustenance, T&M is the best suited method.

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Client Satisfaction

The Global Delivery Model is based on a high degree of on going Collaboration between our clients, our on-site team members and our global team members. Our experienced project managers, architects and engineers spend invaluable time on-site throughout the development cycle collaborating with our client's engineering and implementation teams.

Technical Capabilities:

Impac technology solutions are built around your business needs. Our technical expertise allows us to leverage our industry knowledge to provide tailored solutions to meet your business needs and maximize customer return on investment.

Database Development

Oracle, MS SQL Server, Sybase, MySQL, DB2, MSAccess

Application Frameworks

Microsoft, Microsoft. Net, J2EE and Open Source

Internet Technologies

JavaScript & DHTML, HTML, PHP, DOM/XML, ASP, ASP.Net, Perl with DBI/DBD, JSP, Servlets, EJB, JDBC, RMI, CORBA, XML, SSI, JINI, IIOP, CGI, WML, WMLScript, Apple Script

Platforms

Windows XP/2002 Server, Solaris, Linux, Macintosh

Programming Languages

ActiveX, COM/DCOM, C++ & C# (on Windows and UNIX), Java, Delphi, VB

Streaming Media

RTSP (Real Time Streaming Protocol), Real Server, SMIL (Synchronized Multimedia Integration Language), Real Pixel Script

Database Connectivity

JDBC, ODBC, DAO, ADO, RDO, OLE DB, DB Direct

Software Development Environments

Visual Studio. Net, Visual Basic, Delphi, J2EE

Mobile Solutions

PocketPC, PalmOS, Windows CE, BREW & J2ME

Graphic/Web Page Design

Adobe After Effects & Photoshop; Macromedia Director & Flash, Dreamweaver & Fireworks

Market Segments

Impac serves a wide range of markets and incorporates the needs of these markets into the design and delivery of all its products, services and integrated systems. Because our technical solutions are so flexible, we have a diverse client list that spans across the following industries:

- Academia
- Aviation
- Education
- HealthCare
- Security
- Media/Entertainment
- Government
- Energy
- Construction
- Manufacturing

Our Mission

At Impac Systems, our mission is to build trust relationships with our customers by providing world-class business solutions, technical support and product training. We seek to help build and grow their businesses, and to provide strategic advantage by offering the latest in product advancements. As shifts occur in market conditions and emerging technologies, our customers remain our first priority. By doing so, we partner in the success of our customers and establish long-term relationships that last long after the moment of purchase.



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